

IMPACT REIT

No. RMTSD002/61

February 8, 2018

To President

The Stock Exchange of Thailand

Re Explanation of the earning for the three - month and nine- month period of the 3Q'2017/2018 as compared with that of 3Q2016/2017

In according to Bor.Jor/Ror. 29-00 assigning a date to May 11, 2015, Regulations of Stock Exchange of Thailand, Re: Listing, Disclosure of Information and Delisting of Investment Trust Units B.E. 2558 (2015), section 4, article 27; the Trust shall prepare and disclose when the operating result according to the income statement of the Trust varies over 20 percent from the same quarter of the previous year, and Trust shall report explanation of the causes for such variation and submit to the Stock Exchange of Thailand. As the consequence, RMI Company Limited as REIT Manager of IMPACT Growth Real Estate Investment Trust (IMPACT GROWTH REIT) would like to disclose the earning of the 3Q'2017/2018 ended December 31, 2017 as compared with that of 3'Q2016/2017, ended December 31, 2016 as follow:

Earning result for thee - month period, ended December 31, 2017, the Trust had reported net profit for 342.55 million baht, increased from the same period of last year that reported 256.67 million baht in which varies 85.89 million baht or varies 33 per cent. As the result from

- The Trust had reported service income for the three month period, ended 31 December 2017 for 594.3 million baht, with 49% occupancy rate, increased from the same of period of last year which was at 486.23 million baht, with 47% occupancy rate, or varies 22% compared from the same period of last year as the cancellation and postponement of the events during the mourning period after October 13, 2016.
- 2) The Trust had reported administration expenses for the three-month period, ended 31 December 2017 for 47.96 million baht, decreased from that period of last year which was at 52.43 million baht or varies -9% as the Trust had invested in LED light bulbs replacement at IMPACT Challenger building.





Earning result for nine - month period at the end of December 31, 2017, the Trust had reported net profit for 987.34 million baht, increased from the same period of last year that reported 810.89 million baht in which varies 176.45 million baht or varies 22 per cent. As the result from

- 1) The Trust had reported service income for the nine month period, ended 31 December 2017 for 1,747.54 million baht, with 53% occupancy rate, increased from the same of period of last year which was at 1,507.96 million baht, with 50% occupancy rate, or varies 16% compared from the same period of last year as the cancellation and postponement of the events during the mourning period after October 13, 2016.
- 2) The Trust had reported administration expenses for the nine-month period, ended 31 December 2017 for 139.42 million baht, decreased from that period of last year which was at 143.49 million baht or varies -3% as the Trust had invested in LED light bulbs replacement at IMPACT Challenger building.

Please be informed accordingly

Yours Faithfully

(Miss Wanphen Mungpiensakul)

Managing Director

**RMI** Company Limited